

Arthur J. Gallagher & Co.

News Release

Gallagher extends Canadian footprint with acquisition of Edmonton broker Insight

Toronto, ON, August 5, 2020—Arthur J. Gallagher & Co. (NYSE: AJG) today announced the acquisition of Edmonton, Alberta-based Insight Insurance & Risk Management Ltd. The terms of the transaction were not disclosed.

Founded in 2013 by CEO Alexis Harke, Insight is a retail insurance broker serving clients throughout Western Canada. With a diverse client base, Insight offers particular expertise in serving the construction, real estate, hospitality, sports & entertainment industries. A notable client in the sports industry is the Edmonton Oilers.

“The Insight leadership team is solid, and they have built a client base that will be highly complementary to ours in Canada,” said David Partington, Canadian CEO for Gallagher’s retail property/casualty brokerage operations, “Alexis and her team are a fantastic addition to our business.”

“We are simply thrilled to become a part of the growing Gallagher family in Canada,” Harke added. “Being part of a global brokerage is going to greatly benefit our clients.”

Harke and her team will continue to operate from their current location under the direction of Kevin Neiles, President, Western Canada for Gallagher’s retail property/casualty brokerage operations.

Arthur J. Gallagher & Co., a global insurance brokerage, risk management and consulting services firm, is headquartered in Rolling Meadows, Illinois. The company has operations in 49 countries and offers client-service capabilities in more than 150 countries around the world through a network of correspondent brokers and consultants. Gallagher’s Canadian retail property/casualty brokerage operations span seven provinces and 31 offices.

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